



**FOR IMMEDIATE RELEASE**

**Contact: Jack Glasure**

**AFS JANITORIAL: CLEANING UP IN A DOWN ECONOMY**  
*Acquisitions propel statewide growth*

**TAMPA, Fla. (Oct. 11, 2010)** – Despite office vacancies and a staggering commercial real estate sector, AFS Janitorial has emerged over the past two years from a small, start-up operation to a regional employer of over 100. The privately-held company has increased its client base to over 200 properties and expanded from its Tampa Bay roots to encompass a statewide presence with new offices in Jacksonville, Orlando and South Florida coming soon.

Last month, AFS acquired USA Commercial Cleaners, an Orlando-based company. Earlier this year, AFS picked up Future Innovations Janitorial, which had been in business for 35 years statewide. Both purchases have resulted in the addition of talented people with valuable experience and long term customer relationships.

The company's acquisition strategy has yielded steady growth for AFS as it consistently adds new capabilities and equipment, which in turn significantly enhances the breadth of its services.

“The successful purchase of these incredible companies has really strengthened our foundation across Florida,” said Director of Operations Bryson Raver.

He says that while the buying strategy is feasible in the current economic setting, he's most proud of the growth they've generated from existing customers.

“Our current customers describe us as dependable and reliable” said Raver. “That says a lot about our hard working people and the processes we have in place. And our account managers are truly skilled in customer relations. As such, we have very little client turnover and much of our growth to date has been through satisfied customer referrals.”

In addition to an uncompromised focus on customer service, the company also prices its services very competitively.

“We like our chances bidding for work,” Raver said while smiling confidently, adding that the company's long term approach to customer relationships allows AFS to monetize accounts over time. “We don't take one single account lightly, large or small - they're all very important to us,” he concluded.

**About AFS Janitorial**

Headquartered in Tampa, AFS Janitorial provides a full suite of janitorial solutions to commercial clients across the state of Florida, including small business and professional offices, banks, universities, hospitals and medical offices, high-rise buildings, parking decks, warehouses, hotels, restaurants, homeowner associations and construction companies.

###